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Weekly Report -- June 08, 2024

Hammersmith Reports

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WEEKLY USA GRAIN AND PROTEIN REPORT June 01, 2024

Well, that was quite a down week wasn't it – US corn prices down by about USD 8 m/t, soybeans down by a big USD 15 m/t, soymeal down by more than USD 20 m/t. US winter wheat down by as much as USD 7 m/t with spring wheat down by about USD 5 m/t --- everything was down on the week.

Considering that it was a short week in the US due to the Monday holiday, a lot of activity happened in only 4 days.

With US corn, the planting is racing along – recent rainfall is good – and pressure is building on prices. Brazil's harvest too is putting pressure on US corn prices in export markets. Lower than expected corn exports for the week also probably added some downward pressure on corn prices. Experts are saying that corn prices could easily move lower.

Soybean planting in the US is about completed and the weather looks good for starting things off. Exports of soybeans were lower on the week with total year to date soybean exports down a little from 2022/23. Soybean crushing is expected to be down in next week's April crush report with the year to date down by at least 6%. Trade reports also mentioned that US soybean plantings could be higher than recent estimates, which is also bearish for prices.

The US had slow old crop wheat sales this week but new crop sales were higher than trade estimates. Prices were lower on the week overall as the market seemed to feel that US wheat production could be higher than estimates. International prices for wheat were also lower this week in most markets – probably a reaction in lower buying and fewer tenders due to recent wheat price increases seen for Black Sea wheat. Overall, world wheat prices continue to look bullish.

Estimated Bulk Grain Freight in USD per m/t, basis heavy grains.

US Gulf to Europe: Panamax	\$26.00	Down \$1.00	
US Gulf to Spain: Panamax m/t	\$26.00	Down \$1.00	
US Gulf Israel: Panamax m/t	\$25.00	Down \$1.00	
US Gulf to Egypt: Panamax	\$25.00	Down \$1.00	
US Gulf Turkey: Panamax m/t	\$26.00	Down \$1.00	
US Gulf Morocco: Handi	\$37.00	Down \$1.00	
US Gulf Algeria/Tunisia: Handi	\$38.00	Down \$1.00	
US Gulf Nigeria: 30,000 m/t	\$32.00	Steady	
US Gulf other Med: Handi	\$39.00	Down \$1.00	
US Gulf South Africa: Handi	\$41.00	Steady	
US Gulf India : Panamax	\$52.00	Steady	
US Gulf to Philippines: Panamax	\$52.00	Steady	
US Gulf Japan: Panamax	\$51.00	Down \$2.00	
US Gulf China: Panamax	\$50.00	Down \$2.00	
US PNW Egypt: Panamax via Panama	\$50.00	Steady	
US PNW South Africa – 40,000 m/t	\$65.00	Steady	
US PNW Philippines: Panamax	\$34.00	Steady	
US PNW Japan: Panamax	\$27.00	Down \$1.00	
US PNW China: Panamax	\$26.00	Down \$1.00	
US East Coast Nigeria: Handisize	\$45.00	Steady	
US Lakes – Europe – 30,000 m/t	\$48.00	Steady	
US Lakes – Morocco – 30,000 m/t	\$54.00	Steady	
France/Germany to Algeria: Handi	\$32.00	Steady	
France/Germany to China: Panamax	\$71.00	Steady	
France/Germany to Egypt: Panamax	\$34.00	Steady	
France/Germany to Iran: Panamax	\$41.00	Steady	
France/Germany to Jordan	\$42.00	Steady	
France/Germany to Morocco: Handi	\$31.00	Steady	
France/Germany to Saudi Arabia: Panamax	\$65.00	Steady	
France/Germany to Turkey: Handi	\$35.00	Steady	
France/Germany to Yemen: Handi	\$66.00	Steady	
Argentina to Algeria: Handi	\$49.00	Steady	
Argentina to China: Panamax	\$50.00	Down \$2.00	
Argentina to Japan: Panamax	\$51.00	Down \$2.00	
Argentina to Egypt: Panamax	\$53.00	Steady	
Argentina to Europe: Panamax	\$26.00	Steady	
Argentina to Morocco: Handi	\$48.00	Steady	
Argentina to Libya: Handi	\$44.00	Steady	
Argentina to Jordan: Panamax	\$55.00	Steady	
Argentina to Saudi Arabia: Panamax	\$63.00	Steady	
Argentina to Iran: Panamax	\$61.00	Steady	
Argentina to Indonesia: Panamax	\$58.00	Steady	
Argentina to South Africa: Panamax	\$35.00	Steady	
Argentina to Kenya: Handi	\$57.00	Steady	
Argentina to Spain: Panamax	\$26.00	Steady	

Argentina to Tunisia: Handi	\$49.00	Steady	
Brazil to Algeria/Tunisia: Handi	\$43.00	Steady	
Brazil to China: Panamax	\$46.00	Down \$1,00	
Brazil to Japan: Panamax	\$47.00	Down \$1.00	
Brazil to South Korea: Panamax	\$48.00	Steady	
Brazil to Europe: Panamax	\$39.00	Steady	
Brazil to Morocco: Handi	\$42.00	Steady	
Brazil to Iran: Panamax	\$61.00	Steady	
Brazil to Saudi Arabia 30/40,000 m/t	\$64.00	Steady	
Brazil to Spain: Panamax	\$39.00	Steady	
Brazil to Turkey/Egypt: Panamax	\$59.00	Steady	
Australia to Saudi: Panamax	\$61.00	Steady	
Australia to Europe: Panamax	\$70.00	Steady	
South Africa to Italy -- Handisize	\$46.00	Steady	
South Africa to Turkey – Handisize	\$47.00	Steady	
South Africa to Japan – Handisize	\$42.00	Steady	
South Africa to China -- Handisize	\$43.00	Steady	
<u>Black Sea freight</u>			
Black Sea to China: Panamax	\$57 Russia	Ukraine \$55	
Black Sea to Indonesia: Panamax	\$57 Russia	Ukraine \$77	
Black Sea to Egypt: 40/50,000	\$16 Russia	Ukraine \$30	
Black Sea to Egypt: 30,000	\$18 Russia	Ukraine \$27	
Black Sea to Iran: Panamax	\$48 Russia	Ukraine \$61	
Black Sea to Europe: Panamax	\$26 Russia	Ukraine \$37	
Black Sea to Morocco – Handi	\$29 Russia	Ukraine \$41	
Black Sea to Tunisia/Algeria – Handi	\$28 Russia	Ukraine \$40	
Black Sea to Jordan: Panamax	\$37 Russia	Ukraine \$52	
Black Sea to Libya – Handi	\$29 Russia	Ukraine \$41	
Black Sea to Saudi: Panamax	\$48 Russia	Ukraine \$70	
Black Sea to Turkey – Handi	\$19 Russia	Ukraine \$25	
Black Sea to South Africa – Handi	\$55 Russia		
Russia to Turkey (Izmir)– coaster 5,000 m/t	\$28.00	Down \$3.00	
Russia to Egypt – coaster 5,000 m/t	\$52.00	Down \$3.00	
Ukraine to Turkey – coaster 5,000 m/t	\$60.00	Steady	
Ukraine to Egypt – coaster 5,000 m/t	\$59.00	Steady	
Baltic Dry Index	1815	Up 18	
Baltic Capesize Index	2820	Up 207	
Baltic Panamax Index	1693	Down 131	
Baltic Supramax Index	1278	Down 48	

Baltic Handysize Index	720	Up 32	
Global Container Index - Freightos	3487	Up 74	

All shipments in bulk grain vessels unless stated otherwise.

(NOLA is New Orleans, Louisiana, USA.)

FOB port or location specified. Prices in US\$, in metric tons:

ALL PRICES ARE FOR June 2024/August 2024

Wheat, USA Soft Red Winter, US Gulf	USD 266<<275 Sep	
Wheat, USA Hard Red Winter 11 protein, US Gulf	USD 282<<290 Sep	
Wheat, Ukraine 11.5 pro, 30,000+ m/t	USD 240<<245 Sep	
Wheat, Russia 12.5 pro, 30,000+ m/t	USD 250<<255 Sep	
Wheat, Romania 12.5 pro	USD 270<<275 Sep	
Wheat, Superior, France, Rouen	USD 276<<280 Sep	
Wheat, milling, 12.0%, Argentina, Upriver	USD 290>>285 Sep	
Wheat, feed, Black Sea	USD 220/230	
Barley, France, Rouen port	USD 230/233	
Barley, feed, Argentina, upriver	USD 230/235	
Barley, feed, Black Sea, 30,000+	USD 195/200	
Barley, feed, Australia	USD 265/270	
Corn, 2YC FOB NOLA USA	USD 197<<202 Sep	
Corn, 3YC FOB USA Pacific northwest	USD 220<<225 Sep	
Corn, FOB Argentina port, upriver	USD 190>>185 Sep	
Corn, FOB Brazil port	USD 200<<205 Sep	
Corn, FOB France – Atlantic	USD 253<<257 Sep	
Corn, FOB Romania	USD 225<<230 Sep	
Corn, FOB Russia	USD 205<<210 Sep	
Corn, FOB Ukraine, 30,000+ m/t	USD 205<<210 Sep	
Sorghum, FOB Argentina port	USD 260/270	
Sorghum, FOB Texas	USD 245<<250 Sep	
Soymeal, 48% protein, FOB NOLA	USD 450>>430 Sep	
Soymeal, 48% protein, USA, Rotterdam	USD 480>>460 Sep	
Soymeal, 47% pro, FOB Argentina	USD 415>>405 Sep	
Soymeal, 48% protein, Brazil, Rotterdam – spot	USD 475/480	
Soymeal, 48% protein, FOB Brazil	USD 415>>405 Sep	
Soybeans, FOB NOLA	USD 465>>460 Sep	

Soybeans, Argentina, FOB	USD 450>>445 Sep	
Soybeans, Brazil, FOB	USD 460>>455 Sep	
Soybeans, Black Sea	USD 465>>455 Sep	
Corn Gluten Meal, USA FOB NOLA	USD 540/550	
Corn Gluten Feed, USA FOB NOLA	USD 210/220	
DDGS corn, 35 profat, USA FOB NOLA	USD 220/225	

SECTION 2 --- FISHMEAL COMMENTS AND PRICES: PERUVIAN “INDICATION” FISHMEAL PRICES:

The Peru fishing quota looks more and more like being completed --- we are now at close to 2.2 million m/t landed with less than 300,000 m/t to full quota --- looks good.

Fishmeal production the fishing period is estimated at 485,000 m/t to date along with about 75,000 m/t of fishoil.

According to trade reports the amount of new business has dropped this, they say, is due to the very little Super Prime and Prime fishmeal available. It is expected that the higher grade prices will increase further in the coming days. There have been comments that Super and Prime prices can move higher by at least USD 50 m/t with some saying that USD 100 m/t could also be reached.

MSI Ceres mentioned this week that Peru standard quality fishmeal has to compete with supplies from other origins and that these origins “often have better TVN and even lower histamine values”. Peru will have to fight hard for this “standard” business which could mean aggressive export prices.

Soon the current fishing quota will be complete then we will have several months of selling, selling and selling and lots of export shipment logistics. Busy logistics and sales times ahead.

European fishmeal prices – FOB North German port.

Type	Protein %	Price per m/t USD
Standard Herring	64% protein	1,730
Danish standard fishmeal	71% protein	1,910
Peru fishmeal	65% protein	1,660
Chile fishmeal	66% protein	1,690
Iceland fishmeal	71% protein	1,900

ALL PRICES SHOWN ARE IN CONTAINER, ON VESSEL, AT ORIGIN --- US DOLLARS

Minimum shipment of 200 m/t for fishmeal

Specification	Price per m/t FOB Vessel Peru port	Price per m/t Chile port
65% protein standard steam	1550/1570	
67% protein 150 TVN	1620/1640	
67% protein 120 TVN	1700/1720	1700/1720
67% protein 1000 hist, 120 TVN	1750/1770	1750/1770
68% protein 500 hist, 100 TVN	1800/1820	1800/1820
Fish oil, crude bulk	No prices	5,100
Fish oil, crude drums	No prices	No prices
Fish oil, flexi tank	No prices	No prices
Fish oil, Omega 3: 28%EPA/DHA	8,000/8,500	No prices

INFORMATION: gtee = guarantee, TVN = total volatile nitrogen, hist = histamine

The information contained herein is based on sources that we believe to be dependable, but we do not represent that it is accurate or complete. Nothing contained herein should be considered as an offer to sell or a solicitation of an offer to buy. All references to prices are subject to change without notice. Any opinions expressed herein are solely those of the author.

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