

# HAMMERSMITH Reports

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## Weekly Report -- March 02, 2024

## Hammersmith Reports

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## WEEKLY USA GRAIN AND PROTEIN REPORT March 02, 2024

This week US corn prices moved higher by USD 4 to 5 m/t while soybeans and soymeal were both up by USD 4 m/t. US wheat prices were variable with soft winter wheat down by about USD 4 m/t while nearby hard winter wheat was up by USD 4 m/t. Depending on the shipment month US export spring wheat was up or down by about USD 2 m/t.

Wheat prices closed the week with strong drops on Friday as the market was reacting to lower wheat prices in most world wheat exporting markets. If the wheat market weakness continues into next week, which is very possible, then we will see some real bargains for wheat exports. The lower prices this week could attract serious wheat international tender business next week as major government buyers see these very attractive wheat prices.

Regarding corn, there were comments in trade reports that commodity funds are very short corn futures which could create quite a price rally if funds get uneasy and decide to reduce their short positions. It seems that, looking out a few weeks, higher corn prices do seem to be a more likely situation.

Soybeans' higher prices this week are said to be due to a lot of bargain buying and then some futures short covering, as funds got worried about their large short positions. The soybean market is still weak overall as the large South American production weighs heavily on prices. Other than the odd up day for prices no one is forecasting higher soybean prices for now.

### Estimated Bulk Grain Freight in USD per m/t, basis heavy grains.

US Gulf to Europe: Panamax	\$25.00	Down \$2.00	
US Gulf to Spain: Panamax m/t	\$25.00	Down \$2.00	
US Gulf Israel: Panamax m/t	\$28.00	Down \$2.00	
US Gulf to Egypt: Panamax	\$28.00	Down \$2.00	
US Gulf Turkey: Panamax m/t	\$29.00	Down \$2.00	

US Gulf Morocco: Handi	\$39.00	Down \$1.00	
US Gulf Algeria/Tunisia: Handi	\$40.00	Down \$1.00	
US Gulf Nigeria: 30,000 m/t	\$45.00	Steady	
US Gulf other Med: Handi	\$41.00	Down \$1.00	
US Gulf South Africa: Handi	\$41.00	Steady	
US Gulf to Philippines: Panamax	\$52.00	Steady	
US Gulf Japan: Panamax	\$49.00	Down \$2.00	
US Gulf China: Panamax	\$48.00	Down \$2.00	
US PNW South Africa – 40,000 m/t	\$65.00	Steady	
US PNW Philippines: Panamax	\$39.00	Steady	
US PNW Japan: Panamax	\$25.00	Down \$1.00	
US PNW China: Panamax	\$24.00	Down \$1.00	
US East Coast Nigeria: Handisize	\$45.00	Steady	
US Lakes – Europe – 30,000 m/t	\$0.00	Closed	
US Lakes – Morocco – 30,000 m/t	\$0.00	Closed	
France/Germany to Algeria: Handi	\$32.00	Steady	
France/Germany to China: Panamax	\$76.00	Down \$1.00	
France/Germany to Egypt: Panamax	\$34.00	Steady	
France/Germany to Iran: Panamax	\$45.00	Steady	
France/Germany to Jordan	\$40.00	Steady	
France/Germany to Morocco: Handi	\$31.00	Steady	
France/Germany to Saudi Arabia: Panamax	\$65.00	Steady	
France/Germany to Turkey: Handi	\$35.00	Steady	
France/Germany to Yemen: Handi	\$66.00	Steady	
Argentina to Algeria: Handi	\$62.00	Steady	
Argentina to China: Panamax	\$48.00	Down \$2.00	
Argentina to Japan: Panamax	\$49.00	Down \$2.00	
Argentina to Egypt: Panamax	\$53.00	Steady	
Argentina to Europe: Panamax	\$29.00	Down \$1.00	
Argentina to Morocco: Handi	\$61.00	Steady	
Argentina to Libya: Handi	\$62.00	Steady	
Argentina to Jordan: Panamax	\$55.00	Steady	
Argentina to Saudi Arabia: Panamax	\$63.00	Steady	
Argentina to Iran: Panamax	\$61.00	Steady	
Argentina to Indonesia: Panamax	\$59.00	Steady	
Argentina to South Africa: Panamax	\$35.00	Steady	
Argentina to Kenya: Handi	\$57.00	Down \$2.00	
Argentina to Spain: Panamax	\$29.00	Down \$1.00	
Argentina to Tunisia: Handi	\$62.00	Steady	
Brazil to Algeria/Tunisia: Handi	\$50.00	Steady	
Brazil to China: Panamax	\$45.00	Steady	
Brazil to Japan: Panamax	\$46.00	Steady	
Brazil to South Korea: Panamax	\$48.00	Steady	
Brazil to Europe: Panamax	\$39.00	Steady	
Brazil to Morocco: Handi	\$49.00	Steady	

Brazil to Iran: Panamax	\$61.00	Steady	
Brazil to Saudi Arabia 30/40,000 m/t	\$64.00	Steady	
Brazil to Spain: Panamax	\$39.00	Steady	
Brazil to Turkey/Egypt: Panamax	\$59.00	Steady	
Australia to Saudi: Panamax	\$52.00	Steady	
Australia to Europe: Panamax	\$61.00	Steady	
<b><u>Black Sea freight</u></b>			
Black Sea to China: Panamax	\$65 Russia	Ukraine \$65	
Black Sea to Indonesia: Panamax	\$59 Russia	Ukraine \$77	
Black Sea to Egypt: 40/50,000	\$22 Russia	Ukraine \$29	
Black Sea to Egypt: 30,000	\$22 Russia	Ukraine \$27	
Black Sea to Iran: Panamax	\$55 Russia	Ukraine \$61	
Black Sea to Europe: Panamax	\$27 Russia	Ukraine \$38	
Black Sea to Morocco – Handi	\$32 Russia	Ukraine \$39	
Black Sea to Tunisia/Algeria – Handi	\$31 Russia	Ukraine \$38	
Black Sea to Jordan: Panamax	\$37 Russia	Ukraine \$52	
Black Sea to Libya – Handi	\$32 Russia	Ukraine \$39	
Black Sea to Saudi: Panamax	\$48 Russia	Ukraine \$70	
Black Sea to Turkey – Handi	\$19 Russia	Ukraine \$26	
Russia to Turkey (Izmir)– coaster 5,000 m/t	\$31.00	Down \$5.00	
Russia to Egypt – coaster 5,000 m/t	\$72.00	Steady	
Ukraine to Turkey – coaster 5,000 m/t	\$65.00	Steady	
Ukraine to Egypt – coaster 5,000 m/t	\$73.00	Down \$6.00	
Baltic Dry Index	2203	Up 337	
Baltic Capesize Index	3977	Up 832	
Baltic Panamax Index	1723	Up 128	
Baltic Supramax Index	1267	Up 78	
Baltic Handisize Index	722	Up 99	
Global Container Index - Freightos	3299	Down 53	

All shipments in bulk grain vessels unless stated otherwise.

(NOLA is New Orleans, Louisiana, USA.)

FOB port or location specified. Prices in US\$, in metric tons:

ALL PRICES ARE FOR April 2024/June 2024

Wheat, USA Soft Red Winter, US Gulf	USD 244>>232 June	
Wheat, USA Hard Red Winter 11 protein, US Gulf	USD 265>>250 June	
Wheat, Ukraine 11.5 pro, 30,000+ m/t	USD 194<<200 June	
Wheat, Russia 12.5 pro, 30,000+ m/t	USD 202<<206 June	
Wheat, Romania 12.5 pro	USD 218<<223 June	
Wheat, Superior, France, Rouen	USD 214<<220 June	
Wheat, milling, 12.0%, Argentina, Upriver	USD 220<<230 June	
Wheat, feed, Black Sea	USD 190/195	
Barley, France, Rouen port	USD 196/200	
Barley, feed, Argentina, upriver	USD 205/210	
Barley, feed, Black Sea, 30,000+	USD 180/185	
Barley, feed, Australia	USD 240/245	
Corn, 2YC FOB NOLA USA	USD 191<<195 June	
Corn, 3YC FOB USA Pacific northwest	USD 217<<220 June	
Corn, FOB Argentina port, upriver	USD 185>>180 June	
Corn, FOB Brazil port	USD 190<<195 June	
Corn, FOB France – Atlantic	USD 195/198	
Corn, FOB Romania	USD 185<<190 June	
Corn, FOB Russia	USD 165<<170 June	
Corn, FOB Ukraine, 30,000+ m/t – Odessa port	USD 165<<170 June	
Sorghum, FOB Argentina port	USD 270/200	
Sorghum, FOB Texas	USD 247/252	
Soymeal, 48% protein, FOB NOLA	USD 395>>385 June	
Soymeal, 48% protein, USA, Rotterdam	USD 425>>415 June	
Soymeal, 47% pro, FOB Argentina	USD 375>>360 June	
Soymeal, 48% protein, Brazil, Rotterdam – spot	USD 445/450	
Soymeal, 48% protein, FOB Brazil	USD 385>>370 June	
Soybeans, FOB NOLA	USD 445<<450 June	
Soybeans, Argentina, FOB	USD 405>>400 June	
Soybeans, Brazil, FOB	USD 410<<430 June	
Soybeans, Black Sea	USD 455<<460 June	

Corn Gluten Meal, USA FOB NOLA	USD 560/570	
Corn Gluten Feed, USA FOB NOLA	USD 210/220	
DDGS corn, 35 profat, USA FOB NOLA	USD 235<<240 June	

Corn coproduct prices were a little lower again this week with corn gluten meal down by about USD 10 m/t while export DDGS seemed to be down by about USD 3 to 5 m/t.

With higher corn and soymeal prices seen this week it is not too likely that coproduct prices will go any lower.

## **SECTION 2 --- FISHMEAL COMMENTS AND PRICES: PERUVIAN “INDICATION” FISHMEAL PRICES:**

In Peru, presales against the next fishing season are reported to be at about 100,000 m/t. New business for this week is almost none as both buyers and sellers are waiting for some feeling on the new quota.

Trade reports suggest that the next fishing quota in Peru will not exceed 2.5 million m/t. However, there also seems to be quite a number of folks expecting a quota down at 2.0 mm/t. Fishing may start in late April or early May.

A few interesting numbers from Europe --- total fishmeal imports have dropped by 42% in 10 years. Imports from Peru dropped by 63% --- Peru’s share of fishmeal imports dropped from 49% to just 18%. Imports of fishmeal from Morocco increased by 76% -- Morocco’s share of fishmeal imports increased from 8% to 23%, also basis 10 years.

### **European fishmeal prices – FOB North German port.**

Type	Protein %	Price per m/t USD
Standard fishmeal	64% protein	1,730
Danish standard fishmeal	71% protein	1,960
Peru fishmeal	65% protein	1,880
Chile fishmeal	66% protein	1,900
Iceland fishmeal	71% protein	1,965

ALL PRICES SHOWN ARE IN CONTAINER, ON VESSEL, AT ORIGIN --- US DOLLARS

Minimum shipment of 200 m/t for fishmeal

Specification	Price per m/t FOB Vessel Peru port	Price per m/t Chile port
65% protein standard steam	1600/1620	
67% protein 150 TVN	1700/1720	
67% protein 120 TVN	1800/1820	1800/1820
67% protein 1000 hist, 120 TVN	1900/1920	1920/1940
68% protein 500 hist, 100 TVN	2000/2020	2020/2040

INFORMATION: gtee = guarantee, TVN = total volatile nitrogen, hist = histamine

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